

# Annual General Meeting 25 Oct 2017 Fantasy Hotel Edmonton

# Agenda

- Call To Order
- Financial Statement
- Membership
- Election of Board Members
- New Website Update
- CMVA Issues
- AGM Update AGM 2018
- Questions New Interests?
- Ticket Draws
- Adjourn

# 2016 - Financial Statement (Balance Sheet)

CMVA/ACVM					
Comparative Balance Sheet					
	As At 12/31/2016		As At 12/31/2015		
ASSETS					
Current Assets					
Royal Bank	17,416.43		25,853.84		
Royal Bank New	329.60		329.60		
Contingency Fund - ING	154,493.46		153,740.61		
Total Cash & Deposits Accounts Receivable		172,239.49		179,924.05	
Account Receivable Account Receivable		900.00		900.00	
Prepaid Insurance		840.00 0.00		-900.00 125.58	
Prepaid Hotel Costs - AGM		7.000.00		0.00	
Total Current Assets		180,979.49		180,049.63	
Capital Assets					
Office Furni & Eqt incl computer		5,385.28		5,385.28	
Accum. AmortFurn. & Eqt, Compu		-5,385.28		-5,385.28	
Computer Software		1,995.16		1,995.16	
Accum. DepnComputer Software		-1,995.16		-1,995.16	
Total Capital Assets		0.00		0.00	
TOTAL ASSETS		100.070.10			
TOTAL ASSETS		180,979.49		180,049.63	
LIABILITIES					
Current Liabilities					
Chapter Funds on Hold		960.00		960.00	
Prepaid Individual Mems-Next Year		7,343.30		6,992.52	
Prepaid Corporate Mems-Next Year Prepaid Indiv Mems-Next Year Plus 1		4,338.00		8,850.00	
Prepaid Corp Mems-Next Year Plus 1		1,753.00		5,405.70	
Prepaid Indiv Mem-Next year + 2		0.00 440.00		4,338.36 0.00	
Prepaid Corp Mem Next Year + 2		0.00		0.00	
Accounts Payable		1,620.00		1,620.00	
Accrued Payable		3,372.45		2,313.32	
Accounts Payable		4,852.93		0.00	
Credit Card Payable El Payable	0.00	0.00		0.00	
Federal Income Tax Payable	0.00 1,250.79		0.00 1,250.79		
Total Receiver General	1,200.70	1,250.79	1,230.73	1,250.79	
Total Current liabilities		25,930.47		31,730.69	
TOTAL LIABULTIES					
TOTAL LIABILITIES		25,930.47		31,730.69	
EQUITY					
Members Equity				-	
Surplus- Previous Year		148,318.94		177,247.48	
Current Surplus		6,730.08		-28,928.54	
Total Members Equity		155,049.02		148,318.94	
TOTAL EQUITY		155,049.02		148,318.94	
LIABILITIES AND EQUITY		180,979.49		180,049.63	
		100,010.40		100,043.03	

# 2016 - Financial Statement (Balance Sheet)

CMVA/ACVM			
Comparative Income Statement	1/1/2016 to 12/31/2016	1/1/2015 to 12/31/2015	
	17 172010 (0 12/01/2010	1/1/2013 to 12/31/2013	
REVENUE			
MEMBERSHIP REVENUE			
Corporate Memberships	41,053.24	27,952.37	
Individual Memberships	32,115.67	23,078.70	
TOTAL MEMBERSHIP REVENUE	73,168.91	51,031.07	
AGM REVENUE		13 - 321 - 321	
Annual Meeting Attendance	31,047.14	31,274.00	
Add-on to AGM	4,124.32	2,830.00	
Annual Meeting - Booth Fees	17,118.50	11,685.00	
Annual Mtg. Booth Attendant	1,590.00	1,089.48	
Annual Meeting -Sponsorships	370.00	700.00	
Annual Mtg - Exams Revenue	5,190.00	750.00	
Proceedings and CD Revenue Annual Mtg.Training	0.00	0.00	
AGM Revenue	0.00	0.00	
TOTAL AGM REVENUE	0.00 59,439.96	-1,176.81	
	39,439.90	47,151.67	
OTHER REVENUE			
Publications Revenue	2,117.88	7,110.00	
Exam Revenue NOTat AGM	18,142.04	19,824.00	
Advertising Revenue Courier Revenue	0.00	0.00	
Interest on Contingency Fund	0.00	0.00	
Interest on Contingency Fund  Interest on ING Contingency Fund	0.00	0.00	
Corporate Donations-Not AGM	752.85 0.00	1,020.99	
Miscellaneous Revenue	1,039.45	0.00 10,211.49	
TOTAL OTHER REVENUE	22,052.22	38,166.48	
		55,155.46	
TOTAL REVENUE	454.004.00	400.010.00	
TOTAL NEVEROL	154,661.09	136,349.22	

## 2016 - Financial Statement (Income Statement)

TOTAL REVENUE		154,661.09		136,349.22
EXPENSE				
Direct Costs French Services Chapter Rebate-Current Year Revenue share to prev yr AGM Host Bursary Subsidy to Chapter Exam Costs (non-AGM) Re-Certification Cost AGM -Training-Instructors AGM-Training Books&Materials AGMTraining Facilities Exp AGM-Exec Dir Expenses AGM-Speaker Expenses AGM-Facilities Exp AGM-Promotion AGM-Goodies-bags, pens, tags etc AGM-Proceedings & CD Exp AGM-Eqt. Rental AGM-Exam Expenses AGM-Meals & Entertainment Exp	2,260.00 27.62 323.69 85.58 2,403.25 40,219.76 795.45 2,009.79 0.00 0.00 112.49 2,274.40	3,174.99 3,920.00 1,059.13 0.00 0.00 0.00	0.00 0.00 0.00 2,293.62 2,528.64 21,007.45 0.00 0.00 0.00 6,233.01 0.00 4,497.65	1,830.66 16,700.00 3,069.54 0.00 0.00 0.00
AGM-Misc. AGM-T O T A L E X P E N S E S Courier Exp, unspecified Vib Mag,Good Vibes+Courier from VI Training Materials-NOT AGM Total Direct Costs	223.80	50,735.83 0.00 833.38 351.00 60,074.33	0.00	36,560.37 0.00 1,251.50 13,951.76 73,363.83
Payroll Expenses Wages & Salaries CMVA's El Expense (x1.4) CMVA's El Employee Total Payroll Expense		67,253.67 1,337.06 0.00 68,590.73		65,709.70 1,064.70 1,070.30 67,844.70
General & Administrative Expenses Accounting & Legal Writing Procedures Consulting Outside Advertising & Promotions Website Expenses Postage	-	1,620.00 0.00 0.00 0.00 960.13 31.50		1,178.00 0.00 0.00 325.00 1,384.56 0.00

### 2016 - Financial Statement (Income Statement)

Market Designation			
CMVA/ACVM			
Comparative Income Statement			
	1/1/2016 to 12/31/2016	1/1/2015 to 12	2/31/2015
Credit Card Charges	3,373.41		2,872.03
Insurance	125.58		1,760.00
Bank Charges	230.99		324.53
Office Supplies	1,427.45		856.49
Miscellaneous	1,800.00		779.03
Office Exp.(rent,cabl,pobox,miles)	8,526.05		6,033.07
Computer, peripheral & s/w	19.53		2,550.47
Repair & Maintenance	0.00		0.00
Telephone	1,151.31		2,010.97
Winter Board Meeting	0.00		2,502.01
Travel, etc. VI Mtgs	0.00	0.00	-,000.
Travel, etc. ISO/CGSB	0.00	1,429.62	
Travel, etc Membership Promotion	0.00	0.00	
Travel etc. Certification	0.00	63.45	
Total Travel Expenses	0.00		1,493.07
Gain/Loss on Disposal of Assets	0.00		0.00
Total General & Admin. Expenses	19,265.95		24,069.23
			,
TOTAL EXPENSE	147,931.01		165,277.76
			.00,20
NET INCOME	6,730.08		-28,928.54

# Membership

CMINIAL	ACMINI.	2017	Membe	rchin
SUBJECT OF STREET	ALVINI	CULI	Membe	ranno -

Province									Final	Final	Final	13-Oct
Corp & Indiv	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Atlantic	115	125	152	145	131	137	155	124	104	156	138	141
Quebec	78	75	87	66	86	98	103	111	115	129	133	120
Ontario	142	181	140	117	109	103	127	125	122	102	108	104
Alberta	144	153	160	143	152	140	165	152	127	129	106	97
BC	59	78	78	50	47	39	44	43	37	32	27	26
z-others						43	26	15	10	4	7	6
Totals (AW)	538	612	617	521	525	560	625	570	515	552	519	494
IN										273	207	240
CP										266	253	239
RT										3	5	5
ST										10	6	10
Totals										552	471	494

# **Board Members Elections**

2 Year Term

Must Be A Member in Good Standing Must Attend 2 Mtg Per Year – @ Own Expense

Must Be Nominated and Elected

Names in Yellow are up for re-election or to be newly voted

- Atlantic
  - Joe Koncovy (ATL Lias) (elected 2016)
  - Matt Holmes (To be Re-Elected)
  - Jesse Lapaire (To Be Re-Elected)
- Quebec
  - Louis Lavallee (Memb Chair) (Elected 2016)
  - Francois Lafleur (QC Lias) (V Pres) (Elected 2016)
  - Patrice Huard(Translation Chair) (To be Re-Elected)

- Ontario
  - Liane Harris (Elected 2016)
  - Grant Aikitt (To be Nominated)
  - Andy Woodcock (Exec Director/ Treasurer)
- Alberta
  - Lloyd Appelt (To be Re-Elected)
  - Open
- \* BC
  - John French (To be Re-Elected)
  - Colin Ostergard (Pres) (Elected 2016)

# New Website Update

Website Committee lead Jesse Lapaire

#### Membership Incentives

- Specialized training at Chapter level/national conference
- Phone survey requesting ideas for chapter and national meetings

#### CMVA ViBs Newsletter:

- Bilingual National VP to work with Chapter VP
- Require articles/ case studies

#### ISO Accreditation:

- Quality Manual Draft Complete
  - Business Processes 3 issued 3 review 12 In Draft
  - ICS Consultant to complete and format
- Next
  - Submit Application to accreditation body

- Certification Exams:
  - Decreased Prices More competitive
    - Cat 1: 390 -> \$300 Cat 2: \$390-> \$325 Cat 3: \$390 -> \$375
  - Cat 4: Questions Developed
    - 100 Additional questions received In review process
  - New Exam questions
    - All levels Receive points towards renewal
- Certification renewal
  - Executive director will send out reminder to members for renewal including the renewal points form

#### CMVA LinkedIN

 More tightly monitored for content empathizing that only technical discussions are acceptable and not commercial.

- **\* ICML** 
  - Training and Certification exams
- Ultrasound
  - Training and Certification exams
- Vibration Training
  - List of approved trainers Training Schedule on Website

# **CMVA Committees**

- ISO Certification Committee
  - Mathew Holmes, Colin Ostergard, Francois Lafleur
- Newsletter Committee
  - Patrice Huard, Lloyd Appelt, Steven Richard,
     Greg Poirier, Grant Akitt, Ken Squires
- Membership Committee
  - Louis Lavallee, Jesse Lapaire, John French,
     Stanislav Kryzhenovsky, Stanley Wolczyk, Charles Scott
- Technical Committee
  - Grant Akitt, Bez Alavi, John French, Colin Ostergard,
     Joe Koncovy
- Website Committee
  - Jesse Lapaire, Patrice Huard, Anne Marie Samson, Greg Zurbriggen, Liane Harris

# AGM Update

- AGM 2018 Quebec City
  - 25-27 October 2018

Patrice Huard

# QUESTIONS & New Interests

# Hockey Ticket Draw

# See You In Quebec City October, 2018